

WA State Manager - Injury Prevention and Management

- Diverse and flexible state management opportunity to lead a sizeable WA business
- Be part of an innovative senior management team with the autonomy to get the job done
- Competitive package and significant incentive scheme, with relocation assistance available

ABOUT US: Advanced Personnel Management (APM) is Australia's most progressive provider of consultancy services for the injury prevention and management and disability sectors.

THE OPPORTUNITY: Based at APM's Head Office in West Perth, we seek an experienced, energetic and highly motivated Senior Manager to further develop our injury prevention and management business in WA. You will lead a sizeable multidisciplinary team of health professionals and support staff across our second largest state operation. You will be responsible for the team development, financial performance and customer experience. You will provide leadership and mentoring to drive performance and outcomes within the Workers Compensation, CTP and Comcare compensation frameworks, and will drive the provision of consultancy services. You will maintain and develop positive customer relationships to facilitate business growth in WA with assistance from the Senior Management team you will have the flexibility and autonomy to create great outcomes in a role which allows you to work towards your career goals.

Team Management and Development:

- Resource management – lead, support and coach direct reports through reviews, KPI's, observation and collaboration
- Team development and succession planning, identifying and forecasting recruitment needs

Financial Performance:

- Meet / exceed revenue and operational benchmarks
- Ensure team structures meet business needs

Customer Experience:

- Ensure an exceptional and consistent high quality customer experience across the WA IP&M business
- Identify and drive new business opportunities whilst building loyalty from existing customers

ABOUT YOU: You are a dynamic individual with significant relevant industry experience and demonstrated abilities to achieve high performance and are ready for your next big challenge. You are an energetic and resourceful professional with strong leadership and business development skills. It is desirable to have qualifications and appropriate registration/accreditation in either; Occupational Therapy, Physiotherapy, Exercise Physiology, Rehabilitation Counselling or Psychology.

BENEFITS: An attractive package will be negotiated with the preferred applicant. APM recognises the importance of work life balance & the varying demands external to work that our consultants manage, such as family, study and living life.

Does this sound like you? Email your resume to pete.wildman@apm.net.au or call (02) 82965717 to discuss the roles further.

Please quote job reference PWWA. To view the full range of opportunities available with APM, please visit our website: www.apm.net.au

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